



Optimum Results

Participant Testimonial



LEADERSHIP FOR GROWTH

Donna Reilly Wellness

I had the pleasure of completing the LEO Leadership for Growth programme with Optimum Results this year. The course offered me time out of my business to focus on the business. As a busy Director, it was hugely beneficial for me to step away from the day to day and have 'focus' time on the strategic direction of the business. Each module was packed with useful information, tips and recommendations which I am now applying in my business. The programme encourages you to create a strategic business plan which is brilliant as it's not always something we put high on our to do list! I would recommend this programme to all business owners. Thanks to Aidan, Frank, Nikki and Ceri for creating and delivering a great programme.



Childpath

Just finished this great "Leadership for Growth" programme with Optimum Results Ltd. Led by an exceptional team of experienced and knowledgeable leaders Frank McGlone and Aidan Harte they provided deep insight and practical advice on navigating business challenges and successes. One of the highlights of this programme is the incredible network of colleagues you'll have the opportunity to connect with who have passionate, driven, and innovative ideas. It's an excellent platform for networking. Highly recommend it for #startups. Thanks to the Local Enterprise Offices too for all their support.



QBM

I was delighted to participate in the leadership for Growth Programme, I found the course very beneficial. The modules were very well put together. I enjoyed working with Frank and all the team throughout the course. I am looking forward to putting the new plans and techniques I learnt into action.



Emakin

I recently participated in OptimumResults' "Leadership for Growth" programme, and I couldn't be more satisfied with the experience. Their business-focused approach, combined with their motivational style and real-world expertise, has truly equipped us with the knowledge and skills needed to enter new markets and enhance our company's presence. I highly recommend OptimumResults to any organisation seeking impactful training about business growth.



Boost Your Sales

For aspiring business owners and managers looking at their growth strategy afresh, I would recommend the 'Leadership for Growth Programme' developed by LEO Fingal / LEO Dublin City and delivered by Optimum Results. Through a combination of onsite workshops and remote sessions, all areas of business growth are covered from strategy, sales, marketing, finance, operations, and legal / HR advisory, culminating in a workable, implementable plan for your business. The material is well thought-through and presented by Frank, Aidan, and the wider Optimum Results team. Most valuable is the teams' deep experiences with real life client scenarios and the ability to network with like-minded SMB owner managers whilst sharing perspectives, challenges, and solutions.



WowWee

I recently had the privilege of attending a leadership programme with Optimum Results, and it was truly a transformative experience. The team at Optimum Results demonstrated exceptional knowledge and expertise in leadership development. Their commitment to creating a supportive and engaging learning environment was commendable. The programme provided a comprehensive understanding of various leadership principles, strategies, and practical tools that I could immediately apply in my WowWee.ie Through interactive sessions, case studies, and group exercises, I gained valuable insights into effective communication, problem-solving, and decision-making. One aspect that stood out was the emphasis on personal growth and self-awareness. The programme encouraged introspection and reflection, allowing me to identify my strengths, many areas for improvement, and unleash my leadership potential. The instructors were not only highly knowledgeable but also passionate about helping participants succeed. They fostered a collaborative atmosphere, encouraging open dialogue and sharing of experiences among the participants, which greatly enriched the learning process. Big shout out to Donal for all his mentoring and genuine care for each participant. Overall, I found the leadership programme with Optimum Results to be incredibly beneficial. It equipped me with the skills and mindset necessary to lead with confidence, inspire my team, and navigate complex challenges. I am grateful for the opportunity to be a part of this program and highly recommend it to anyone looking to enhance their leadership abilities.



EXPORT & LEADERSHIP DEVELOPMENT

Beauty Business in a Box

I can't express enough how highly I recommend the training and mentorship provided by Optimum Results, specifically with their help for my business Beauty Business in a Box®. It has truly been a game-changer for my business journey. As the founder of Beauty Business in a Box®, I had the incredible opportunity to take part in Optimum Results' export and leadership course. This experience has been instrumental in propelling my business towards global success. The guidance and support I received from Optimum Results have been invaluable in expanding the reach of my brand and turning it into an international sensation. Beauty Business in a Box® is not just about teaching practical skills in hair and beauty, but it goes beyond that. It empowers women and girls by equipping them with the essential business tools to become financially independent. Optimum Results understood the unique mission of my business and tailored their training to perfectly align with our goals. Their expertise in business strategy and leadership has enabled me to create a comprehensive program that not only transforms lives but also paves the way for economic empowerment. Through Optimum Results, I've had the privilege of connecting with exceptional businesses and founders who have become an integral part of my journey. The networking opportunities provided by Optimum Results have opened doors to collaborations and partnerships that have amplified the impact of Beauty Business in a Box®. The support and guidance from industry experts have propelled my business to new heights and ignited a global movement of empowerment and success.



Thomp2 Socks

Over the past 6 months or so I have attended the Export Development Programme with Optimum Results and have found it be extremely beneficial to our business. The trainers are very knowledgeable and have years of experience working with SME's. It has helped me to develop a clear plan on how to move our business forward and to the next level. Thank you to everyone at Optimum Results.





+353 42 93 33033

info@optimumresults.ie

The Business Centre
Blackthorn Business Park
Coe's Road, Dundalk
Co. Louth, Ireland
A91 KR59