



Optimum Results

Clients Testimonial



MANAGEMENT DEVELOPMENT PROGRAMME

“During this challenging COVID-19 year, the Optimum Results team delivered a Senior Line Manager’s training programme for a group of larger corporate clients of Waterford Chamber Skillnet. Feedback from participants was very positive and the work based assignments served not only to provide excellent application of leading but also very valuable for the Companies involved. The online Interactive Workshop Webinar format worked well and, overall, I have no hesitation in recommending this training programme. Both Aidan and Frank went above and beyond in their commitment to work with Waterford Chamber Skillnet and our members.”

SARA MULLALLY
Network Manager



MANAGEMENT DEVELOPMENT PROGRAMME

“Small Business commencement and early stage development in Ireland is assisted by a network of 35 LEOs. Over the past 23 years Optimum Results has worked with 13 of these (CEBs / LEOs) delivering over 200 projects to some 2,000 participants, projects ranging from one day training workshops to substantial SME Management Skills and Export Readiness programmes.”

HEADS OF ENTERPRISE
Local Enterprise
Office



MANAGEMENT DEVELOPMENT PROGRAMME

“Optimum Results has delivered many training programmes and workshops for many of the Skillnet entities supporting many different sectors in many different locations around the country. In 2017, Optimum Results won the public tender process to design and deliver the national Skillnet Ireland Strategic Planning Programme 2018 / 2019.”

BRIAN COLLERAN
Business Development
Manager



STAFF DEVELOPMENT PROGRAMME

“2020 sees us commence our third round of Management and staff Development Programme with Optimum Results (Dundalk). The first, was a 12 Day programme for Divisional Managers and Supervisors and the second was a more advanced programme for our senior managers, utilising the findings and observations from Prog 1. Our new programme combines basic level First Line Management training with continuing to upskill our Middle and Senior Team. The feedback from Optimum Results; training is always very positive and all participants agree that results exceed our expectations.”

PHILIP FAGAN
Managing Director



LINE & SENIOR MANAGEMENT TRAINING

“As part of a growth & development strategy in our Company, we embarked on a programme of upskilling our Line and Divisional Supervisors and Managers. In this light, we engage with Optimum Results in 2019 with whom we had worked previously. We have now very satisfactorily completed the first phase and commencing a more complex Phase II which integrates Line and Senior Management Training. We are hugely pleased with the Optimum Results team who put a special effort into understanding our Company needs and achieving the desired outcomes.”

PETER G MCCAUGHEY

Managing Director



SUPERVISOR & LINE MANAGEMENT DEVELOPMENT PROGRAMME

“Skillnet Ireland Tipperary organised the tendering process for the design and delivery of a tailored Supervisor & Line Management Development programme for Pinewood in 2018. Pinewood employs staff from many countries, is owned by an Indian firm (Wockhardt) and exports to the UK continental Europe, the Middle East and west Africa. In this light, we wished to build the leadership and general competencies of our Line / Middle Management but with a very positive emphasis on our internal and external multi-cultural relationships. Optimum Results did an excellent job with unanimously positive feedback from both participants and senior managers.”

FIONA BOURKE

Supply Chain
Manager



LINE MANAGEMENT TRAINING PROGRAMME

“Following discussions and a Training Needs Analysis (TNA), Optimum Results were requested to design and develop a “Line Management Training Programme” which focused on the development of fundamental management competencies for the participants. This programme ran from October 2018 until March 2019 and was followed by two additional days one-to-one Mentoring and Personality Profiling sessions with each of the participants. Small teams of participants also completed and presented very valuable ‘Work Based Assignments’. Overall, the feedback was extremely positive, and the CG Global management team advised they were impressed with the results.”

ANDREA FLANAGAN

HR Manager



STRATEGIC GROWTH PROGRAMME

“The Optimum Results team has worked with our company on several skills development projects from frontline staff to our middle managers. They have played a very significant role in both the development and the implementation of our successful strategic growth programme. We believe Optimum Results have played a very significant role in developing a more confident and competent Colourtrend team with a clear sense of their roles & responsibilities.”

KEVIN O’CONNOR
Managing Director



CONFLICT MANAGEMENT TRAINING

“I just finished my Conflict Management Training with Margot Fox this afternoon. She is the most wonderful professional empathetic person I’ve ever met. I felt like I’ve know her all my life. She is so easy to engage with. I found her content extremely beneficial, worthwhile and extremely useful for life both inside and outside work. I mentioned to Margot that I would like to continue similar training perhaps at some point in 2021 and that I would go back through yourself to arrange this and get the detail of further modules now that Margot is familiar with where I’m at etc.

Thanks also to Aine Crilly for a very different insight into the subject. Both girls came from different angles but very much complimented each other. I am very happy with the content and I applaud both of the facilitators. Thanks for organizing this for me Aidan. I wish you a very happy, peaceful and safe Christmas and perhaps we will talk again in 2021.”

SIOBHÁN KENNY
Executive Assistant



PROFESSIONAL BUSINESS ADVISOR

“Optimum Results has delivered their unique, best practice, accredited, SME Management Awareness Programme three times to Local Enterprise Office staff (Sept 2016-April 2018). This programme is superb! It is highly engaging, practical and interactive. The highly skilled trainers share their vast experience of working with SME’s, which is hugely beneficial to participants and adds significant value to the learning experience. The feedback from participants is always extremely positive. I would highly recommend Optimum Results as a professional training provider. It has been a pleasure working with their team.”

SARAH COUGHLAN
Senior HR Officer



NEW FRONTIERS PROGRAMME

“Optimum Results have delivered several skills development workshops, Mentoring and ‘Dragons Den’ pitches for us since 2014. Training workshops included Market & Customer Research, Value Proposition Construction, Self-Management, Confidence & Communication, Time & Personal Organisation, Selling & Presentation skills, Customer Relationship management, Preparing for an overseas visit, Trade Shows & Exhibitions and others.”

COLM O MAOLMUIRE
IT Blanchardstown



BESPOKE TRAINING PROGRAMME

“Optimum Results and their online training / LMS division, SeamsCloud, has partnered extensively with International Development Ireland (www.idi.ie) on the successful design and implementation of customised training programs directly to and also on behalf of Government and Public Sector Agencies across the middle east region including, UAE, Saudi Arabia and Qatar.

In this highly competitive and demanding market the high standards of both content and trainers provided by Optimum Results was instrumental in the success of the programs, the overwhelmingly positive feedback received from program organizers and attendees and our ability to win new business opportunities from satisfied clients. The level of competence and service we received were excellent and we confidently recommend them to any large private or public sector organisation.”

GERRY O'BRIEN
Director of Capability
Building & Knowledge
Transfer



BESPOKE TRAINING PROGRAMME

“Silver Hill Farm have engaged Optimum Results for several years to deliver tailor-made training programme both our senior and front-line managers. This training has been a tremendous success and exceeded all our expectations. One of the most significant impacts is the remarkably increased levels of employee engagement with all participants eager to improve themselves and their performance. The Optimum Results’ style of delivery ensured that we also enjoyed the experience along the way.”

MICHAEL BRIODY
Managing Director



BESPOKE BRAND HOME PROJECT

“The team at Optimum Results listen, understand and deliver. I cannot recommend them highly enough. They have been an outstanding support to our challenging and demanding “Brand Home Project”. They are a talented and a driven team, delivering quality results and they add excellent value to your investment.”

RAY DEMPSEY
General Manager



BESPOKE 46 HIGH GROWTH POTENTIAL

“These were two excellent training programmes for over 60 entrepreneur managers representing 46 Macedonian small businesses with strong growth and export potential. The three-man delivery team from Optimum Results in Ireland (Aidan, Frank and Graham) brought their great knowledge, skill and enthusiasm to the programme which combined training workshops delivered in Skopje and 84 days of online mentoring delivered from Ireland. These programmes were excellent with exemplary administration and, subject to the availability of funding, we very much look forward to working with Optimum Results again later this year.”

DANIJELA MANEVA
Programme Manager





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